



Strategic Transportation Logistics. Premium Quality Service.

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► We focus on transportation so you can focus on business

Mesa Logistics Group provides premium transport, warehousing and installation services for a focused group of industries and customers. We design and implement solutions for transporting your valuable assets from point of origin to point of consumption or utility—including final installation, if necessary—efficiently, economically and with the utmost care. We utilize a nationwide distribution and warehouse network all connected via a sophisticated project management and information technology platform. Our integrated service model delivers a competitive, seamless, customized and flexible global service. As your premium logistics partner, we are your single point of contact to help you concentrate on what really matters: running a successful business.

The Mesa Difference: Premium Strategic Logistics

Mesa Logistics Group is an affiliated company of Mesa Systems, Inc., a privately held transportation company with headquarters in Salt Lake City, Utah. Mesa Systems has operated successfully for three decades, primarily in moving and storage as an agent for United Van Lines. As the 11th largest United Van Lines agent, Mesa Systems operates a fleet of interstate trucks for United and various local delivery vehicles based at its six locations throughout the western United States. In addition, Mesa operates two full service Mayflower Transit locations in Boise, Idaho and Montrose, Colorado. Unlike other logistics providers, Mesa Logistics leverages a unique infrastructure of local warehouses throughout North America and provides premium distribution services. Those services include liftgate, inside delivery or pickup and a variety of site services that support a select group of industries and finished products. Essential to the delivery of our services is a project management expertise that ties all the services together for a customer-focused, integrated supply chain solution.



Premium Transportation Management

The Mesa resources are comprised of many service providers, working together under the Mesa directive. Depending on the scope of a particular project, those transport services can include everything from van lines, common and contract carriers, air and ocean forwarders, and cargo airlines. At the center of it all is a Mesa branch or network warehouse supported by a central logistics nerve center that is ultimately accountable for the success of every customer move.

Using advanced, proprietary information technology tools, Mesa Logistics ensures continuous, real-time control of your assets from the moment they come into our system, until they are installed at their destination.

Those features include:

- Bar coding
- On-Line visibility to product
- On-line order fulfillment
- User-customized reporting
- Real-time inventory status

Project Management: The Key to Success

The heart of every successful logistics episode is effective, efficient project management. In simple terms, that means information technology. Our ability to manage, store, analyze and communicate information in a timely, accurate manner is a direct result of the systems we've developed to control those processes. As an experienced transportation provider, and a major agent for one of the very largest van lines, we can leverage technology resources that are second to none within the transportation industry. Ultimately, information is the glue that binds the whole process together.

Mesa Logistics Model





Premium Warehouse Management

We can offer you the flexibility of premium warehouse space for everything from a single pallet to 30,000 square feet. Mesa's warehouse network stretches from coast to coast, includes some 250 locations all located within 50 miles of 90 percent of the U.S. population. That represents 150 million square feet of flexible storage space that can adjust to your needs, depending on your requirements. We provide a portfolio of warehouse services that include, but are not limited to, the following:

Merge-In Transit: Collecting multiple shipments from multiple origins into a single shipment requiring local or interstate delivery.

Consolidation or aggregation: Local pickup of multiple LTL shipments combined together into a full truckload to one or multiple destinations (pooling).

Storage: Holding product as a general storage lot until we receive your shipment instructions.

Inventory control and management: Holding assets and tracking individual items at the part, model or serial number level.

Order fulfillment: Picking products from on-hand inventory to fill an order; then shipping that order to your location or the location of your customer.

- **Kitting:** Re-packaging on-hand items according to specific bill of materials that has its own part, model or stocking number.
- **Product Configuration:** Mounting, interfacing, connecting or installing several of your products together to create a new model or stocking number.
- **Last mile deliveries, or hold-for-installer/pickup.**

Premium Installation Management

Mesa's expertise includes final installation or disassembly at the destination point, including financial institutions, retail stores, hospitals and healthcare facilities, or hotel. We can also disassemble installations and move those items back to a warehouse for liquidation or re-distribution. You may utilize our installation services under two models:

1) < 30-45 minutes: For products that can be assembled, installed, disassembled or de-installed within 30-45 minutes, our crews will typically perform the work at the time of delivery or pickup. This minimizes disruption of your operation because all work is completed during a single event.

2) > 30-45 minutes: If the installation service will exceed 30-45 minutes, Mesa will contract with an installation contractor with specific resources to handle highly specialized, complex or technical installs or disassemblies.

► Integrated Service Models

Mesa has developed a process that includes six, distinct service models that are at the center of our ability to deliver services smoothly and efficiently:

Many to One to Many – Multiple shipments with many origins transported via a variety of carriers and modes through one consolidation or crossdock point. We then transport shipments via a variety of carriers and modes to many destinations.

Many to One to Pool to Many – Multiple shipments with many origins transported via a variety of carriers and modes through one consolidation or crossdock point. We then transport shipments via a variety of carriers and modes to a local distribution provider (pool point) with subsequent delivery to many destinations.

Many to Regional to Pool to Many – Multiple shipments with many origins transported via a variety of carriers and modes through multiple regional consolidation or crossdock points. We then transport shipments via a variety of carriers and modes to a local distribution provider (pool points) with subsequent delivery to many end destinations.

Many to Regional to Many – Multiple shipments with many origins transported via a variety of carriers and modes through multiple regionally consolidation or crossdock points. We then transport shipments via a variety of carriers and modes to many end directions.

One to Many – Multiple shipments with a single origin transported via a variety of carriers and modes out to many destinations.

Many to One to One – Multiple shipments with multiple origins transported via a variety of carriers and modes to a local distribution provider (pool and point) with subsequent delivery to a single end destination.

► Areas of Expertise

Mesa Logistics Group is qualified to provide third-party transport services to specific industries and customers that often ship large, high value assets, and for whom premium services, inside delivery and liftgate services are mission-critical.



HIGH VALUE PRODUCTS

Mesa offers extraordinary capability in warehousing and delivering high value electronic products—typically medical equipment and other electrical components—that are large and delicate enough to require special handling and transportation.

RETAIL

In the ultra-competitive game of retail, the operative word is “fresh.” As you change up the look of your selling floor on a regular basis to keep it new and exciting, that requires new merchandise, new fixtures, new furnishings and new lighting. That means Mesa. Our customers typically require storage space and pricing that varies with the selling seasons. We are fully equipped to manage ongoing projects for national accounts.

HOSPITALITY

Like retailers, hotels, restaurants and healthcare institutions want to keep their professional environments interesting and up-to-date. Unlike retail, these sectors have to contend with extensive wear and tear and a greater volume of pieces of equipment. Mesa is ideally suited to manage projects for national accounts on a continuous basis.

ALTERNATIVE ENERGY

The push to advance earth-friendly technologies that minimize reliance on hydrocarbon-based fuels, reduce energy consumption, and emphasize renewable sources of energy is everywhere. As companies replace old, inefficient technologies with new, high efficiency equipment and systems, they require transportation, storage or special handling to support the process. Mesa Logistics Group has the equipment, systems, and know how that enable private and public entities to “go green.”





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