

Logistics Broker Xchange, Inc.

d/b/a Freightmatchers.com

MC# 474539-B

SCAC: FGHC CAGE: 57GG6



Overview

Freightmatchers is a non-asset based full service licensed and bonded Freight Brokerage Company with corporate offices located in Phoenix, AZ.

Standard services include:

- Providing competitive freight quotes
- Providing truckload and partial shipments throughout North America
- Contracting the highest quality carriers
- Arranging all the details to accomplish perfect execution
- Communicating to all parties exactly what they want to know

MISSION STATEMENT

To simplify the shipping process, add value, and reduce the customer's overall transportation costs.

Our Commitment to You

- To promote and maintain high standards of professional service and ethical business conduct.
- To function as a seamless extension of your business providing superior value to you and your customers.
- To promote and actively participate in continuous improvement in both competence and knowledge within our industry, always striving to perform the highest level of customer service.
- To provide you with uniform and consistent services.
- To protect the interest of the shipping public

Principal

■ Diane Endres – President



- Certified Logistics Practitioner & Master Broker
- Hazardous Materials General Awareness Training – Association of American Railroads Bureau of Explosives
- B.S. General Business – Western International University
- Over 30 years of experience in the Transportation Logistics arena
 - 20 of the 30 years were spent as a shipper providing
 - Transportation Logistics Contracting & Vendor Management
 - Transportation Operations Management
 - Freight Payment & Transportation Systems Development, Implementation and Management
 - Warehouse Operations Management
 - Logistics Assessment & Network Modeling
 - 8 years as an International Transportation Service Center Operations Manager
 - 7 years as a Transportation Logistics Consultant
 - Over 4 years as principal of a Freight Brokerage Firm

Principal

■ Diane Inostroza – Vice President



- Certified Master Broker, Marketing & Sales Certification
- B.S. Business Administration - University of Phoenix
- Over 27 years of experience in Business Management
 - Materials Management
 - Telecommunications Management
 - Commodity Management
 - Procurement Management
 - Contract Management
 - 15 of the 27 years were spent in Transportation & Logistics as a Shipper providing
 - Transportation Management
 - JIT Implementation
 - Operations Manager of Regional Pick Pack & Ship Operation
 - 15 years as a small business owner
 - Over 4 years as principal of a Freight Brokerage firm

Company Growth

- Federal Operating Authority - December 12, 2003.
- Surety Bond in place by Mid December
- Year 1
 - Booked first load January 15, 2004
 - March 2004 recruited first of many Broker Agents in Palestine, Texas
 - Ended our first year with 58 Customers

Company Growth

- Continuous year-to-year growth
 - Additional satisfied customers every year
 - Additional Agents:

■ Broker Agent – Palestine, TX	2004
■ Sales Agent – Surprise, AZ	2005
■ Broker Agent – Maricopa, AZ	2005
■ Sales Agent – St Louis, MO	2006
■ Sales Agent – Phoenix, AZ	2006
■ Broker Agent – Phoenix, AZ	2008
■ Sales Agent - Fredericksburg, VA	2008
- Achieved Gold Book Status 01/09/07

Services

■ Truckload /LTL Freight

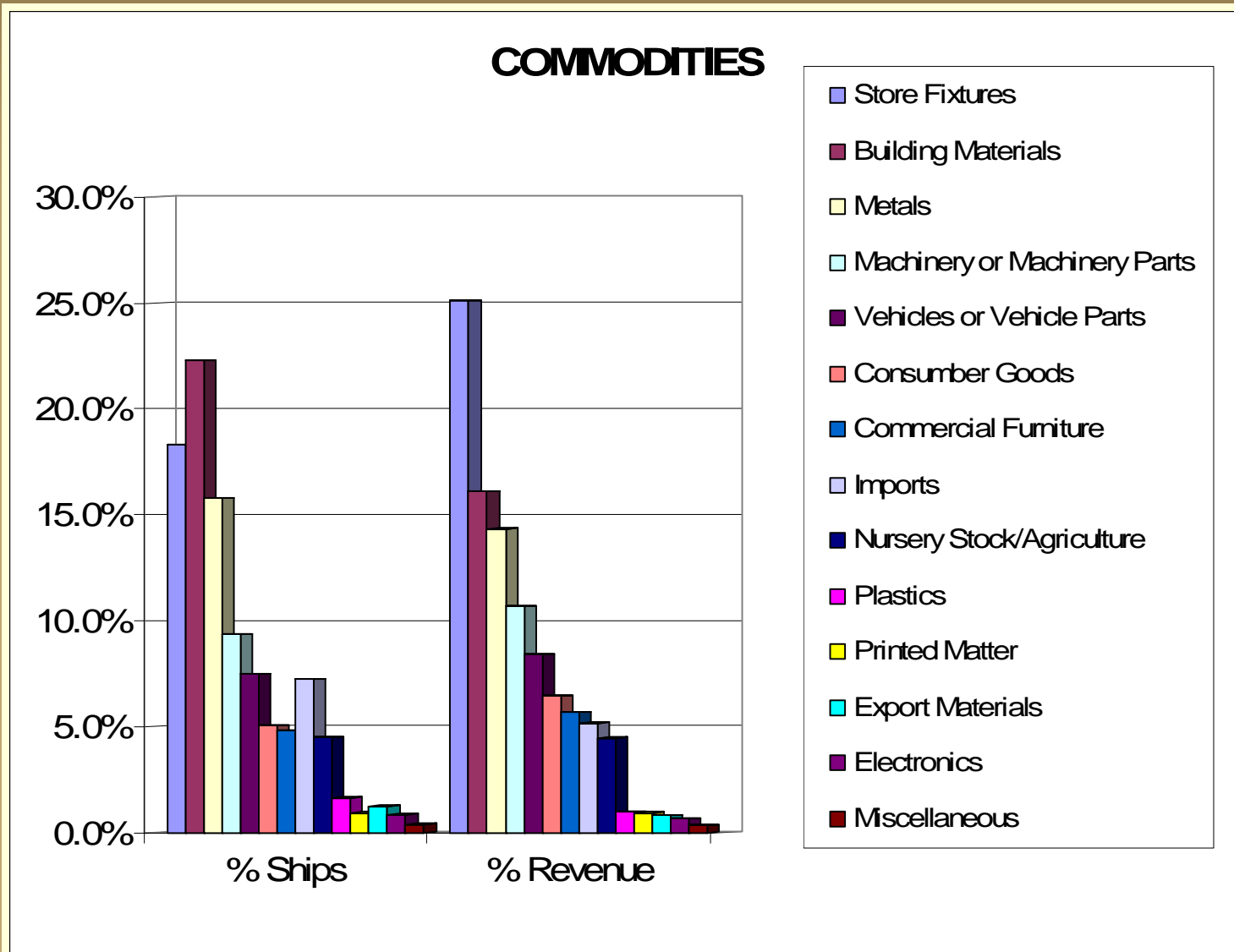
- Dry Vans; Air Ride, Refrigerated, Vented, Open Top, Curtian Vans
Air-Ride Vans
- Logistic Vans W/Blanket Wrap, Decking ,Walk Boards, Ramps & Lift-gates
- Step-Decks
- Double Drops
- Landall
- Flatbeds, Conestoga Wagon
- End Dumps
- Over Dimensional Freight
- Solo and Team Drivers
- TOFC / COFC
- Ocean Containers
- Expedited, Hot Shot
- Power Only
- Auto Carrier
- RGN

Services

■ Value Added

- Direct to Consignee Coordination
- Job Site Deliveries
- Blind Shipments
- Arrange for Debris Removal
- Arrange for Inside Deliveries
- Pallet Exchange
- Arrange Crane Services
- Over-dim Permits
- Origin to Destination Tracking & Communications
- Expedited Services
- Assist in Claims Administration
- Dispatch Services
- Rate Quotes
- Qualify Carrier (FMCSA SaferSys)
- Arrange for Additional Insurance

Commodity Revenue Overview



Commodities

■ Building Materials

- Insulation
- Wooden Doors
- Paneling
- Stucco
- Tile
- Concrete Anchors
- Home Building Frames

■ Store Fixtures

- Retail Displays
- Kiosks
- Cabinetry
- Showcases
- Jewelry Cases
- Storage Cases
- Tables
- Lockers

(Blanket Wrap Business)

Commodities

■ Metals

- Copper Cathode, Coils & Scrap
- Aluminum Coils & Scrap
- Steel Coils, Cables, Anchors, Reels, Beams, Chucks & Pipe
- Metal Boxes, Decking & Lockers
- Scrap Metal
- Cast Iron Molds
- Fabricated Steel
- Rolled Steel

■ Machinery & Parts

- Honing Machines
- Printing Presses
- ATM Machines & Parts
- Oilfield Equipment
- Pumps
- Feeder & Tumblers
- Generators
- 16 ton Crane
- Oversized Oven
- Postal Equipment

Commodities

■ Vehicles & Parts

- Cars [Private & Fleet]
 - Antique/Restored Vehicles
- Trucks [Fleet]
- Street Sweepers
- Street Sweeper body
- Garbage Truck Body
- Dump Truck Beds
- Jet Ski's
- Pedacart
- Forklifts
- Tractors

■ Consumer Packaged Goods

- Grocery (frozen, dry, liquid)
- Spas
- Fitness Equipment
- Italian Ice
- Electronics
- Cooler Scooters
- Charcoal
- Clothing
- Spa & Pool Chemicals

Commodities

■ Furniture

- Office Furniture
- Hotel Furniture
- School Furniture
- Posture Chairs
- Vanities
- Bean Bag Chairs
- Combo Desks
- Gel Mattresses
- Foam Mattresses
- Church Pews

■ Import Freight

- Duratree Board
- DuraPlac
- Chalk Board
- 20' & 40' Ocean Containers
- Misc. Freight

■ Nursery Stock & Agriculture

- Rose Bushes
- Trees
- Christmas Trees
- Hay & Alfalfa

(Some Blanket Wrap Required)

Commodities

■ **Plastics**

- Drain Pipe
- Pellets
- Shredded Plastic Scrap

■ **Printed Mater**

- Catalogs
- Flyers
- Books

■ **Exports**

- Container Drayage
- Magnesium
- Molybdenum trioxide
- Cleaning Compounds

■ **Electronics**

- Communication Equipment
- Military Power Bays
- Workstations
- Computers
- Video Arcades
- Surveillance Equipment

■ **Miscellaneous**

- Pallets
- Canvas

Value Propositions

- Customer Perspective
- Intensive Customer Service
- Unquestionable Integrity
- Woman Owned

**Let us be a seamless extension
of your business providing
superior value to you and your
customers.**