



## Service Is Our Business - Customers Are Our Priority!

**FreightMatchers.com** takes pride in providing outstanding customer service with unquestionable integrity.

### What will FreightMatchers require from you as an Independent Agent Brokering Freight?

- Deal with each customer and carrier in a fair, courteous and professional manner
- Solicit new customers
- Develop and maintain strong relationships with current and prospective clients
- Nurture new business
- Secure Contracts with both carriers and customers
- Create new customer and carrier profiles in our dispatch system
- Review credit limits and terms extended to clients with Corporate
- Provide Rate Quotes via our system to prospective clients
- Arrange for freight transportation via dispatch system utilizing properly authorized carriers
- Source and qualify carriers per FreightMatchers guidelines
- Generate and secure signed Carrier & Customer Rate Confirmations for each shipment
- Prepare bills of lading and on customer's freight when required
- Source carriers/equipment and establish rate
- Tracking Tracing & POD on each and every shipment
- Review Customer statements weekly and work collections when necessary
- Assist in investigation and reporting of claims
- Resolve client conflicts in a win-win man

### Minimum Qualifications:

- Self-starter with an entrepreneurial personality
- 1-3 years experience in the transportation industry OR at least one year of direct freight broker experience
- Strong understanding of transportation, sales and marketing
- Excellent written and verbal communication skills
- Ability to handle multiple tasks
- Problem-solver with proven ability to resolve conflicts in a "win-win" manner

### Preferred Qualifications:

- Generate \$100,000 per year in gross profit or more.
- 3+ years experience in the transportation industry, preferably as a freight broker
- Bachelor's Degree or equivalent

**Is FreightMatchers sounding like the place for you?...**

Email us at [Recruiting@freightmatchers.com](mailto:Recruiting@freightmatchers.com)

**Or Call Diane @ 602-237-6718**